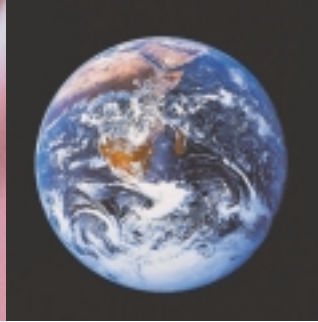


Nokia Training



Knowledge is Power

Come to the source

NOKIA
CONNECTING PEOPLE



Leverage the resources and expertise of Nokia to offer the industry's most innovative, high-value training solutions worldwide.

Nokia provides today's leading network service providers, distributors, value-added resellers and enterprise customers with the knowledge and tools to confidently sell, support and use all Nokia technology solutions. Our commitment continues through Nokia Training, offering Nokia clients access to proven educational programs specifically designed to help market and support the complete line of Nokia technical product solutions.

Gain a competitive edge

In today's business environment, every successful sales strategy relies upon thorough product knowledge—knowledge that results in the quick and effective match of technical solutions with customers' needs.



Nokia Training provides specialized sales-force training designed and delivered to ensure a fundamental technical understanding of all Nokia solutions. Sales-force training helps build a solid solutions foundation for all those in a position to influence business decisions, providing the knowledge required to recommend, design and implement effective customer-network solutions from Nokia.

Invest in people

Perhaps the greatest challenge facing today's network provider or networked enterprise is the scarcity of technically qualified personnel. Through technical training offered by Nokia or Nokia Authorized Training Providers, staff can achieve advanced technical proficiency in the full portfolio of Nokia technologies and solutions.

Nokia technical training ensures:

- Comprehension of the full functionality of Nokia products to ensure the highest return on technology investments
- Participation in real-world scenarios to provide hands-on experience in the implementation and use of Nokia products

- Insight into the effective use of Nokia products to increase network productivity, security and resilience

Enjoy the benefits of Nokia Certification

Around the world, businesses of all kinds have discovered the power of company accreditation and individual certification to maximize their returns on human and technology investment. Designed to measure, ensure and recognize individual or enterprise proficiency within the industry, the Nokia programs are continually updated to respond to changes in products, technologies and business environments.

Our certification programs help companies manage training budgets by providing the objective means of ensuring that technical staff is qualified, that training is effective and knowledge current. Company accreditation brings its own rewards and recognition within the industry by one of its most highly valued, globally recognized and respected names—Nokia.

Nokia Training currently offers three certification programs:

Nokia Channel Program Certification

Intended for resellers, this program enables candidate companies to gain authorization as Nokia resellers in one of two existing certification levels through individual eLearning techniques, instructor-led technical training and automated testing of technical personnel.

Authorized Training Provider (ATP) Certification

This program certifies resellers and others in the delivery of Nokia training solutions based on qualification against applicable criteria.

Nokia Technical Certification

A program for individuals, Nokia Technical Certification provides the knowledge, tools and skills needed to sell, configure, administer and support the complete range of Nokia products.

Around the world and at your door

Nokia Training combines the power of the world leader in mobility and network wireless infrastructure with a regionally focused dedication to responsive service and customer convenience. Training can take place anywhere in the world, at virtually any time.

- Nokia eLearning provides web-based delivery of self-paced technical proficiency training.
- Nokia Training Centers are strategically located in North America, Asia and Europe.
- Nokia ATPs extend our reach by delivering Nokia-developed training at facilities around the world. Every ATP is certified by Nokia to ensure top-quality instructors, facilities and courseware.
- Nokia Technical Training can be conducted at any site with content tailored to the customer's specific needs.

Voices of experience

All instructor-led classes are conducted by certified Nokia professionals. Blending theory and real-world applications, these instructors combine industry savvy with technical expertise and in-depth knowledge of the latest Nokia products.

Expect more from Nokia

Nokia Training is designed to help your company succeed and ensure Nokia customers gain maximum value from Nokia's complete range of products and services.

To learn more about Nokia Training, please contact your local sales office or visit our web site at www.nokia.com and click on Secure Network Solutions, or if you are a Nokia reseller or service provider, visit Nokia Online at www.nokia.com/connect.



About Nokia

Nokia is the world leader in mobile communications. Backed by its experience, innovation, user-friendliness and secure solutions, the company has become the leading supplier of mobile phones and a leading supplier of mobile, fixed broadband and IP networks. By adding mobility to the Internet Nokia creates new opportunities for companies and further enriches the daily lives of people. Nokia is a broadly held company with listings on six major exchanges.

About Nokia Internet Communications

Nokia Internet Communications, headquartered in Mountain View, California, provides world-class Network Security,

Virtual Private Network and Internet Traffic and Content Management solutions that ensure the security and reliability of corporate enterprise and managed service provider networks. Nokia is committed to enhancing the end user experience by bringing a new level of security and reliability to the network, enabling an Internet transaction that is personal and trusted-each and every time.

For more information, please visit www.nokia.com and click on Secure Network Solutions. Nokia Internet security and virtual private network appliances span the spectrum of price/performance points, and secure the widest range of network environments-from the smallest branch office to the largest Internet data center. The expansive product line, backed by world-class global support and services, provides customers the ability to deploy multiple solutions from a single product to secure all elements of a distributed enterprise.

Nokia Internet Communications

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