

The background of the advertisement is a soft-focus photograph of a man in a brown suit and hat on the left, looking towards the right. On the right, a hand holds a newspaper. The scene is set outdoors with trees and a bright sky. The text 'NOKIA' is in a large, bold, blue sans-serif font, and 'CONNECTING PEOPLE' is in a smaller, blue serif font below it. There are also some faint, repeating patterns of letters and numbers at the top and bottom of the image.

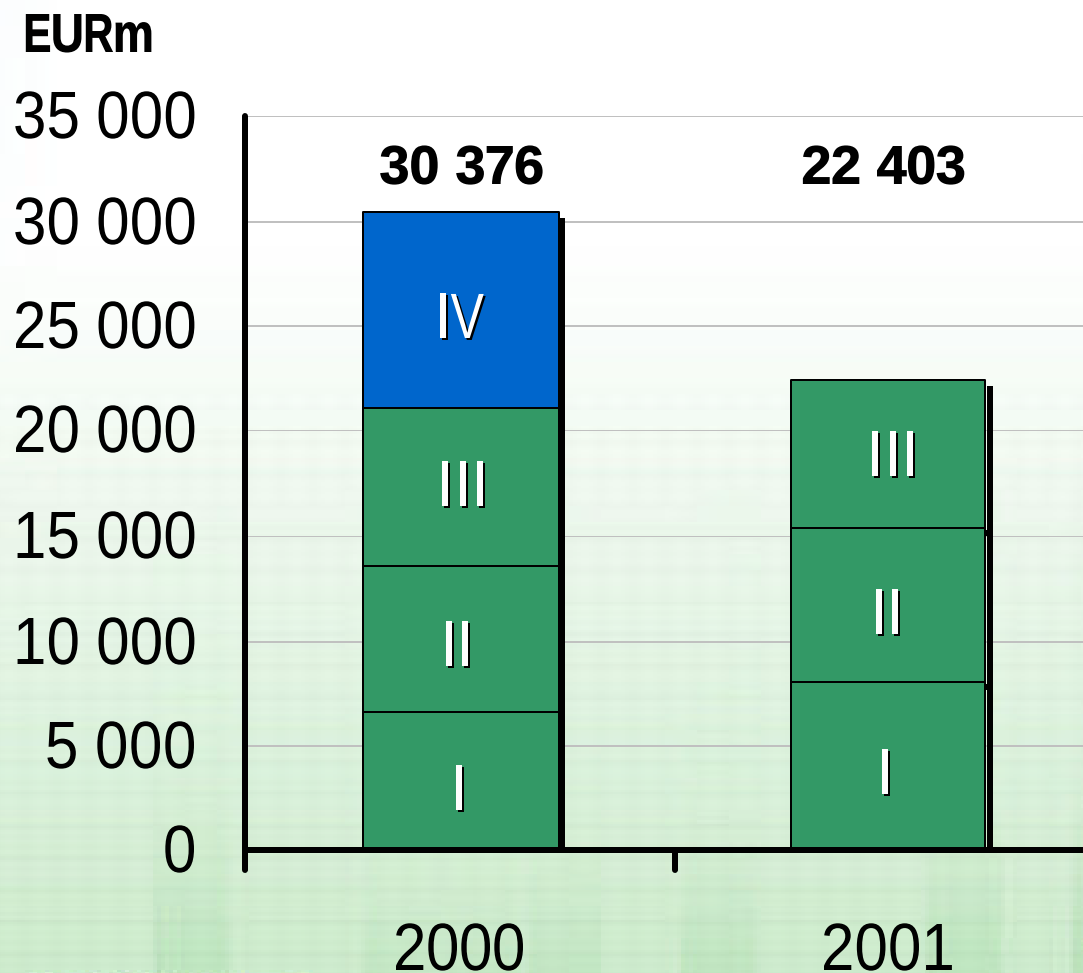
NOKIA

CONNECTING PEOPLE

NOKIA

Quarterly Net Sales

July-September 2001, EUR 7 050 million (USD 6 528 million)



**January-September
2001 net sales**
EUR 22 403 million
(USD 20 745 million)

1 EUR = 0. 926 USD (September 30, 2001)

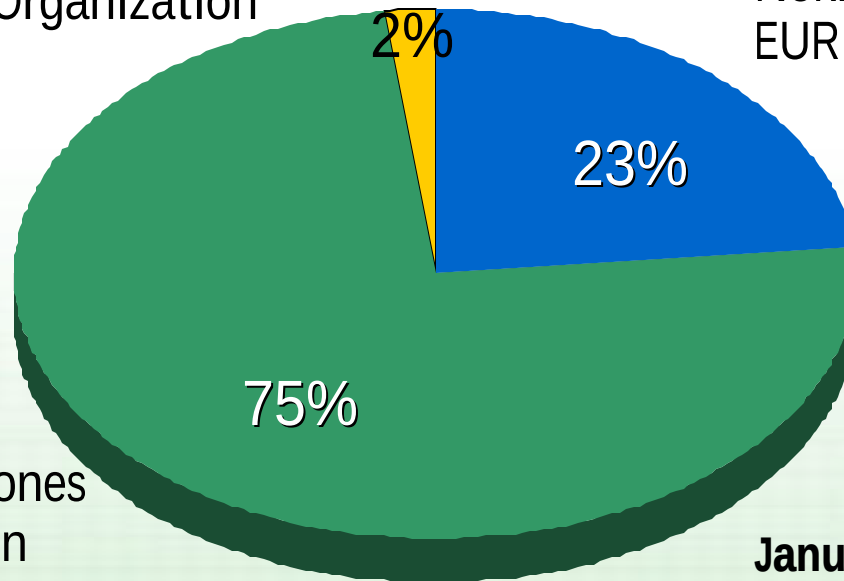
NOKIA

Net Sales by Business Group

July-September 2001, EUR 7 050 million (USD 6 528 million)

Nokia Ventures Organization
EUR 140 million

Nokia Networks
EUR 1 659 million



Nokia Mobile Phones
EUR 5 269 million

January - September 2001 net sales by business group, EUR million

Nokia Networks	5 577
Nokia Mobile Phones	16 448
Nokia Ventures Organization	443
Inter-business eliminations	-65
Nokia	22 403

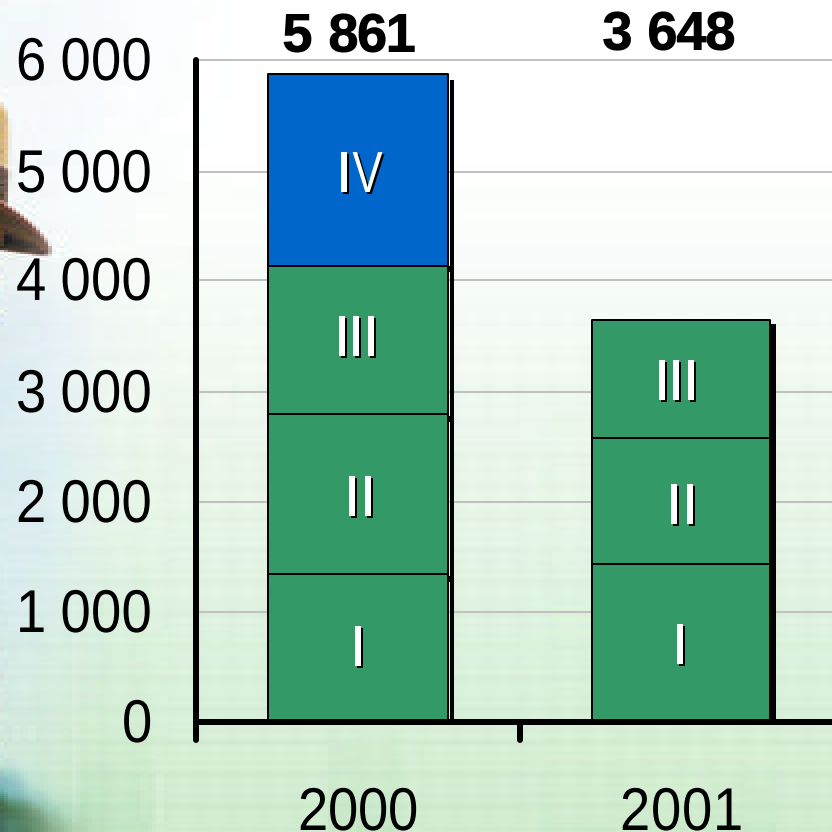
1 EUR = 0. 926 USD (September 30, 2001)

NOKIA

Operating Profit

July-September 2001, EUR 1 071million (pro forma)

EURm



Operating profit by business group July-september 2001, EUR million

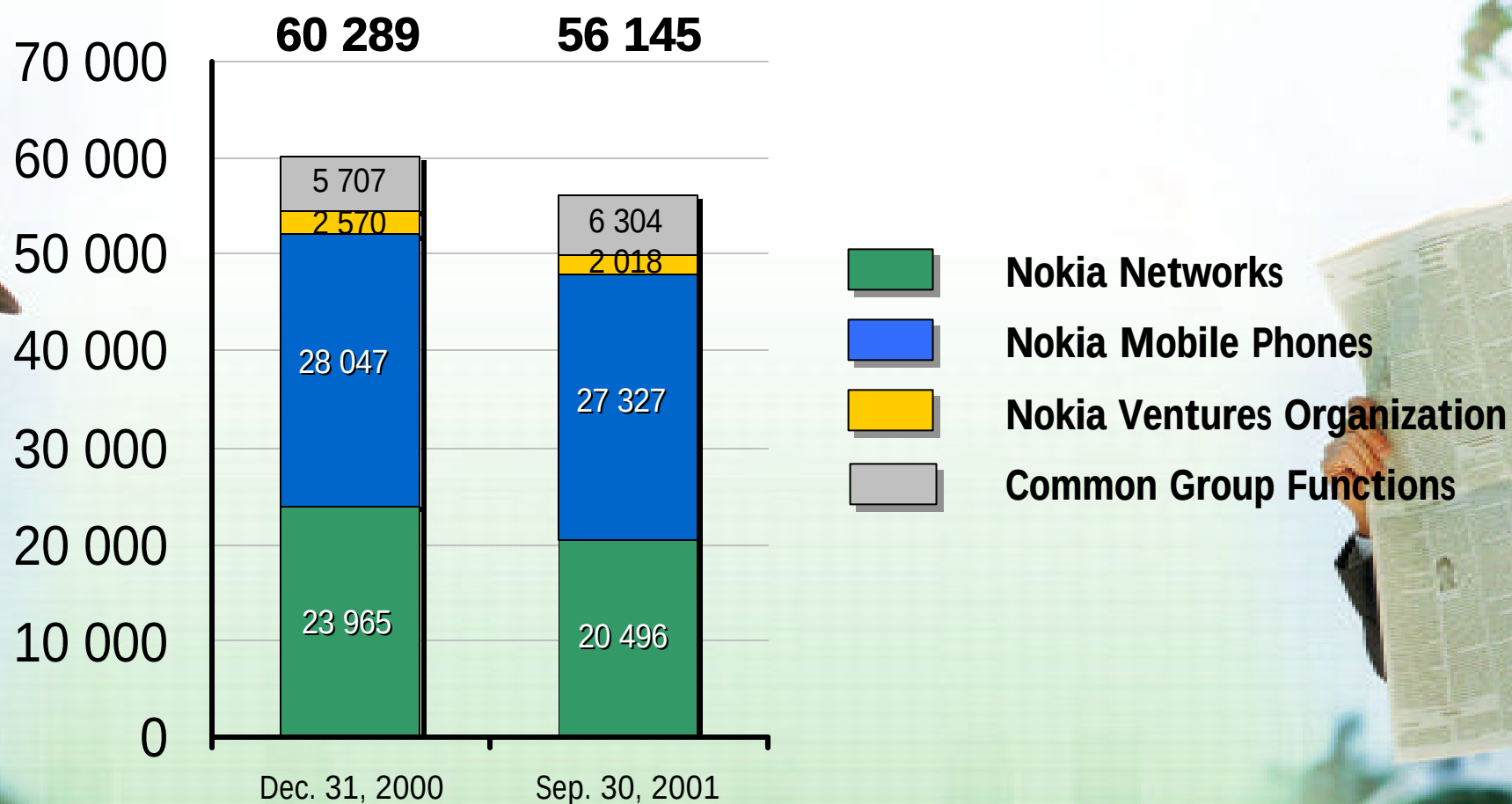
Nokia Networks	155
Nokia Mobile Phones	1 002
Nokia Ventures Organization	-72
Common Group Expenses*	-14
Nokia	1 071

* Nokia Head Office
Nokia Research Center

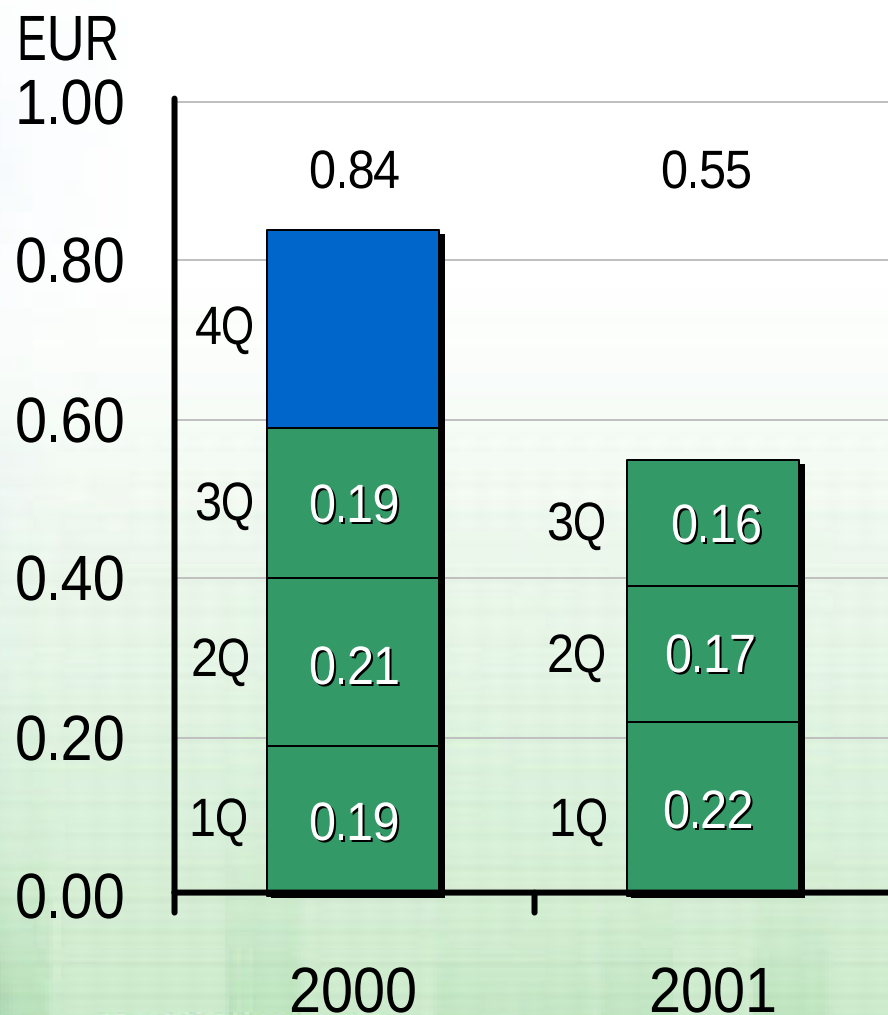
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NOKIA

Number of Employees



Earnings Per Share, Diluted (Pro Forma)



Earnings per share =

$$\frac{\text{Net Profit}}{\text{Average of adjusted number of shares ("diluted")}}$$

1 EUR = 0.926 USD (September 30, 2001)

NOKIA