

PRO FORMA FINANCIAL INFORMATION FOR 2001

CONSOLIDATED PROFIT AND LOSS ACCOUNT, IAS, EUR million

(unaudited)

	Pro forma 1-12/01	Pro forma 1-12/00	Reported 1-12/01	Reported 1-12/00
Net sales	31 191	30 376	31 191	30 376
Cost of sales 1)	-19 693	-19 072	-19 787	-19 072
Research and development expenses	-2 985	-2 584	-2 985	-2 584
Selling, general and administrative expenses 2)	-3 276	-2 859	-3 443	-2 804
One-time charges/customer finance 3)	-	-	-714	-
Impairment of minority investments	-	-	-80	-
Impairment of goodwill	-	-	-518	-
Amortization of goodwill	-	-	-302	-140
Operating profit	5 237	5 861	3 362	5 776
Share of results of associated companies	-12	-16	-12	-16
Financial income and expenses	125	102	125	102
Profit before tax and minority interests	5 350	5 947	3 475	5 862
Tax	-1 478	-1 780	-1 192	-1 784
Minority interests	-83	-140	-83	-140
Net profit	3 789	4 027	2 200	3 938
Earnings per share, EUR				
Basic	0.81	0.86	0.47	0.84
Diluted	0.79	0.84	0.46	0.82
Average number of shares (1 000 shares)				
Basic	4 702 852	4 673 162	4 702 852	4 673 162
Diluted	4 787 219	4 792 980	4 787 219	4 792 980

Depreciation and amortization, total	1 430	1009
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Non-recurring items

1) Includes in 2001 non-recurring charges of EUR 71 million from Q2 and EUR 23 million from Q4.

2) Includes non-recurring charges for 2001: total of EUR 85 million from Q2, including EUR 24 million gain from the disposal of certain production operations, and total of EUR 82 million from Q4. Non-recurring items for 2000 include a pension credit of EUR 55 million.

3) Includes in 2001 one-time charges/customer finance from Q3.