Convergence – the underlying trend

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Convergence is a megatrend



- Industry convergence: consumer electronics, communications, information technology, media and entertainment
- Terminal convergence: smartphones, music devices, game decks, PDAs
- Services and applications convergence: messaging, pushto-talk, interactive gaming, video sharing, video telephony
- Network convergence: mobile-fixed, multi-access

New business opportunities for innovative and agile companies



Why now? Real user benefits



Convenience

- Mobility
- Simplicity: one terminal, unified user experience, one bill
- Personalised services
- Always-on

Optimised speed

 Best possible service experience using complementing access technologies: cellular, WLAN, Bluetooth, xDSL, cable, fibre

Cost-savings

- Packaged offer by operator or service provider
- One business relationship



Why now? Enablers are in place





Multi-radio terminals





Digitalization of content





Support for other devices



Range of complementing radio access networks & common IP core network



