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Nokia and Good Technology Announce Development and Marketing Alliance

Industry Leaders to Empower Enterprises with Nokia's Communicators and Enterprise Smartphones Powered with GoodLink Wireless Messaging and Data Access

MONACO – November 2, 2004 – Nokia (NYSE: NOK) today announced it is joining forces with Good Technology, the leader in industry standards-based wireless messaging and corporate data access for the enterprise, to extend GoodLink to Nokia business-optimized mobile devices. GoodLink is wireless messaging and data access software and service that provides mobile users with cradle-free, AES-encrypted, two-way, real-time access to Microsoft Exchange-based email, contacts, calendar, notes and tasks. GoodLink's Outlook-like, intuitive user interface and desktop software-free design lower the cost of mobile access to e-mail and other critical applications including CRM, ERP and SCM.

Good currently partners with all of the major US operators as well as Orange and O2. Over three thousand enterprises have selected GoodLink as their enterprise wireless messaging standard, including Aventis-Behring, UnumProvident, Starbucks, CB/Richard Ellis, Liz Claiborne, Visa, Dell, Texas Instruments and EDS. "Nokia has become a trusted brand in the enterprise with its leading cellular technology, great carrier relationships and innovative smartphones running on the powerful Symbian OS," said Danny Shader, CEO, Good Technology. "We are thrilled to work with Nokia to bring GoodLink to Nokia mobile devices, enhancing enterprise productivity and competitive advantage with secure, easy-to-manage and feature-rich connectivity to mission critical applications."

"Nokia is leading the way in providing the tools and solutions that will one day free companies of all sizes to run full operations regardless of how, when, or where employees want to work," said Niklas Savander, senior vice president, mobile devices at Nokia Enterprise Solutions. "By adding Good Technology's software and service to our offerings, we are providing one of the most powerful and robust wireless messaging and data access system available for enterprise customers. The superior usability of Nokia's mobile devices, combined with Good's exceptional, intuitive user interface, will provide an exceptional user experience."

Nokia believes that 'mobilizing' e-mail is one of the first steps in business mobility. With mobile professionals worldwide numbering more than 30 million, and rising, implementing mobile e-mail for organizations is a question of when and how, not if. Wireless access to mission critical applications beyond e-mail will be a natural evolution. To meet the needs of the market today and in the future, Nokia already offers several different wireless application solutions to its customers varying from personal and business e-mail applications to Enterprise-grade business collaboration solutions. The addition of GoodLink furthers Nokia's commitment to deliver the most powerful industry standards-based mobility solutions to its enterprise customers.

About Nokia

Nokia is a world leader in mobile communications, driving the growth and sustainability of the broader mobility industry. Nokia connects people to each other and the information that matters to them with easy-to-use and innovative products like mobile phones, devices and solutions for imaging, games, media and businesses. Nokia provides equipment, solutions and services for network operators and corporations. www.nokia.com.





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About Good Technology

Good Technology is the leader in industry standards-based enterprise software and services for wireless corporate messaging and corporate data access, chosen by more than 3,000 enterprises today. The company's GoodLink product enables cradle-free, real-time, synchronized access to Microsoft Exchange and other enterprise data systems. GoodLink is combined enterprise software and service that runs on a variety of devices and networks, freeing customers from vendor lock-in, and allowing maximum flexibility. Good Technology is located in Santa Clara, California. For more information call 1-866-7-BEGOOD and select the option for sales, e-mail sales@good.com or visit www.good.com.

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