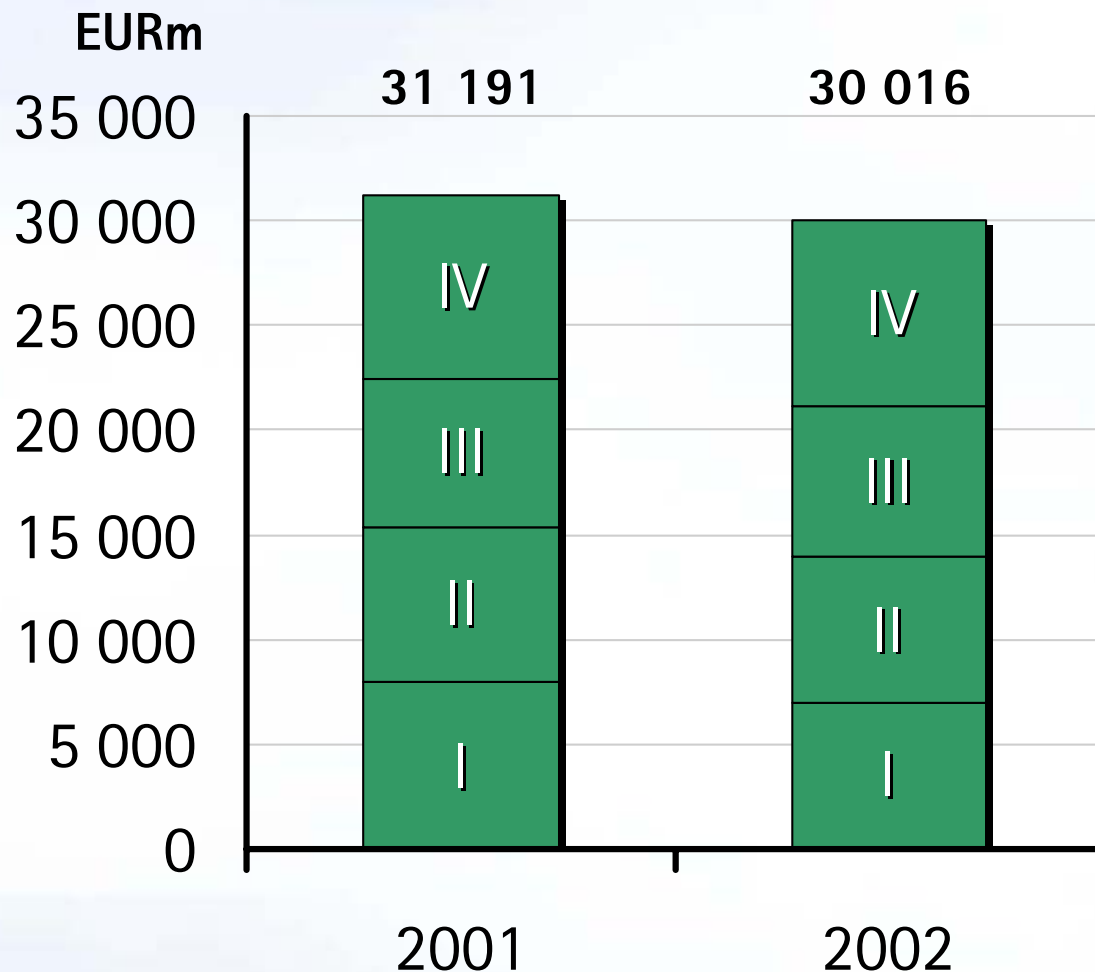


NOKIA

CONNECTING PEOPLE

Quarterly Net Sales

October–December 2002, EUR 8 843 million (USD 9 064 million)



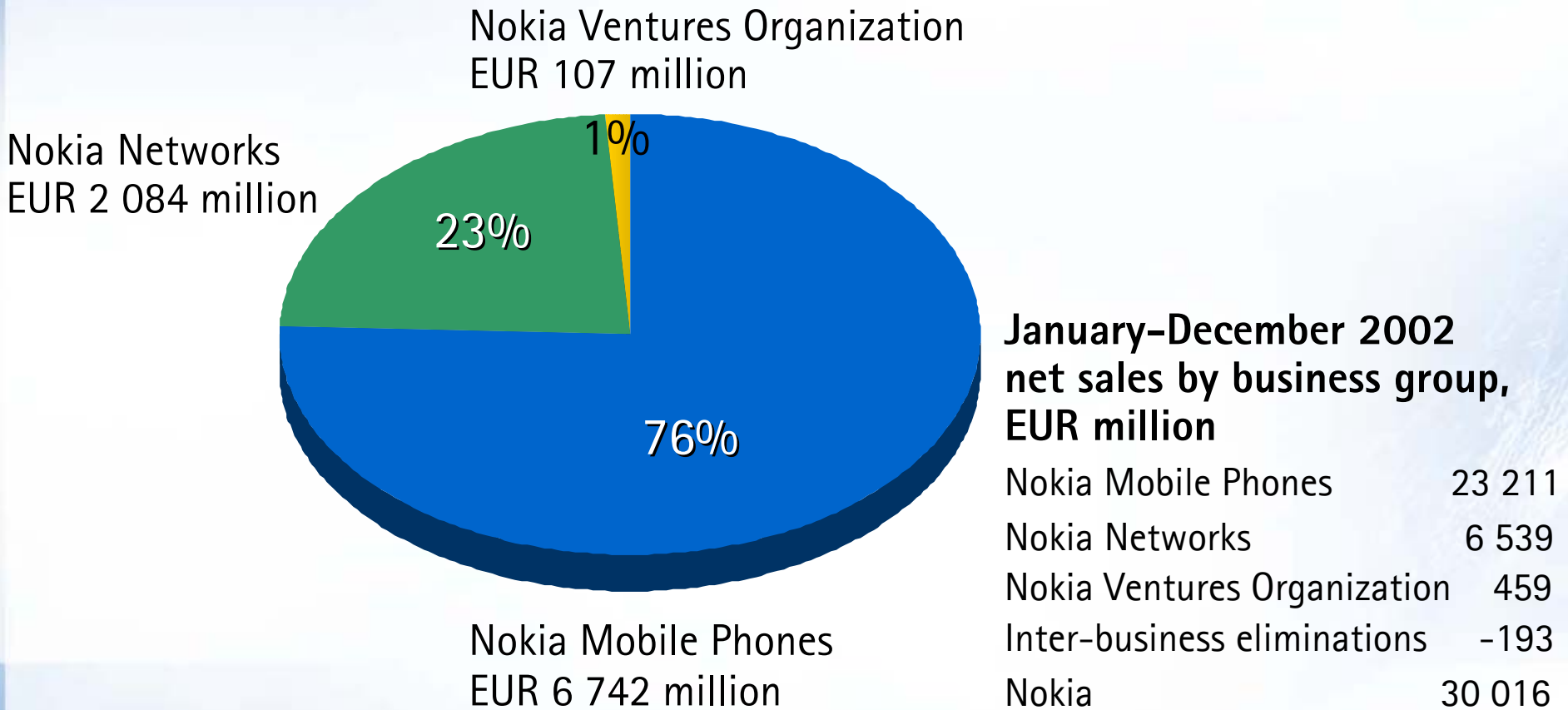
January–December 2002
net sales

EUR 30 016 million
(USD 30 766 million)

1 EUR = 1.025 USD

Net Sales by Business Group

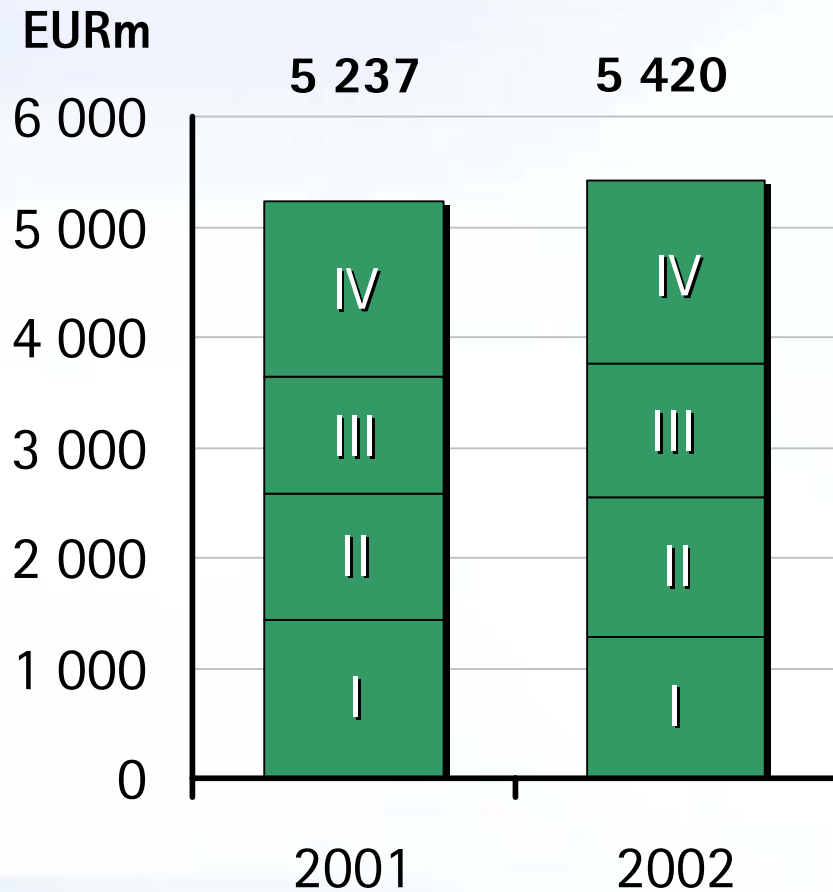
October–December 2002, EUR 8 843 million (USD 9 064 million)



1 EUR = 1.025 USD

Operating Profit

October–December 2002, EUR 1 655 million (pro forma)



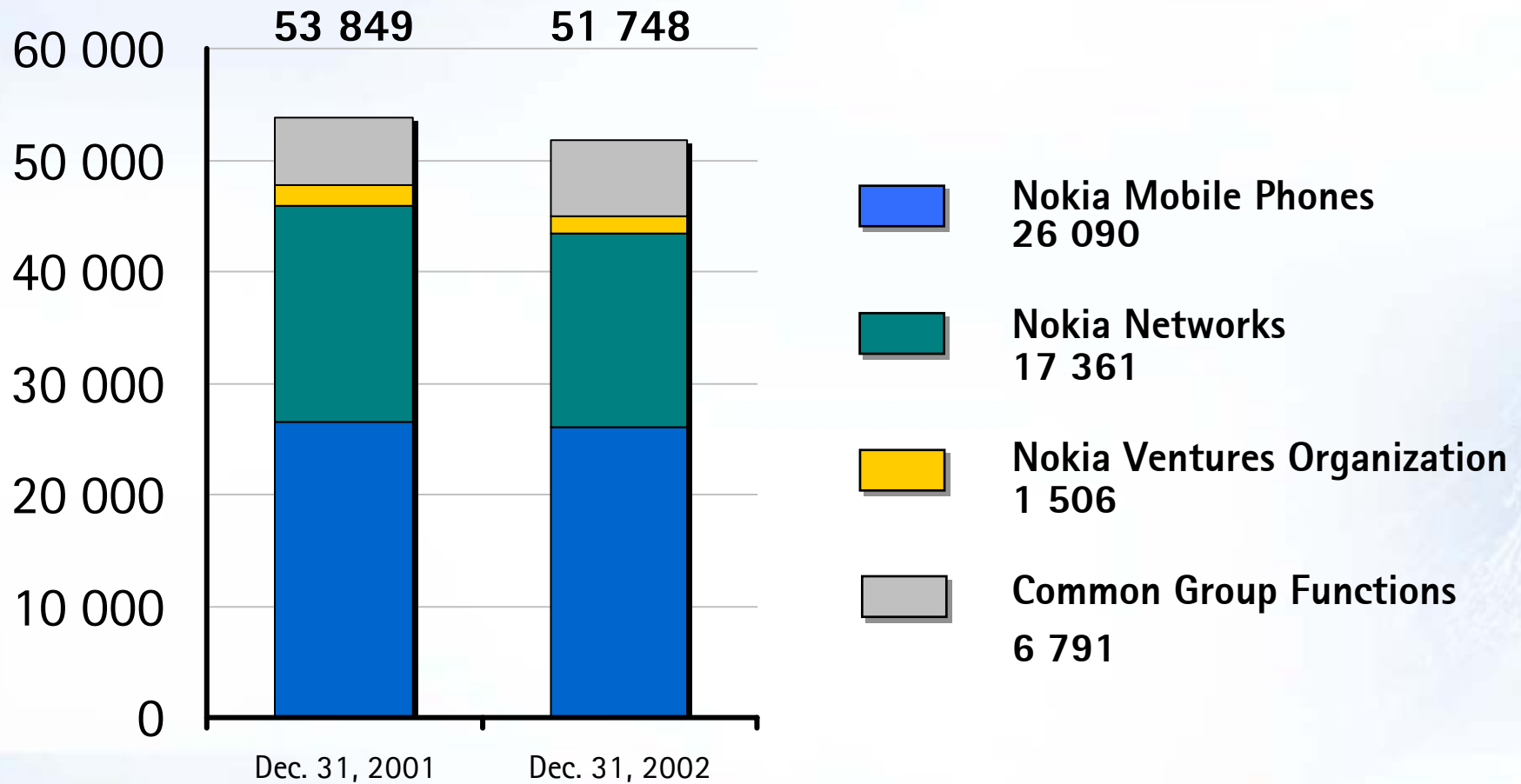
Operating profit (pro forma) by business group October–December 2002, EUR million

Nokia Mobile Phones	1 665
Nokia Networks	19
Nokia Ventures Organization	59
Common Group Expenses*	<u>-88</u>
Nokia	1 655

* Nokia Head Office
Nokia Research Center

1 EUR = 1.025 USD

Number of Employees



Earnings Per Share, Diluted (pro forma)



$$\text{Earnings per share} = \frac{\text{Net profit}}{\text{Average of adjusted number of shares ("diluted")}}$$

1 EUR = 1.025 USD